

## Accreditation and Certification

Virtual Instruments provides partners and customers high-quality training offerings to keep them on the cutting edge of knowledge and practice.

### Accreditations

Virtual Instruments training offers no-cost accreditations that provide base knowledge and augments our certification program:

- **Sales Specialist** - The Sales Essentials track enables new partners to effectively market Virtual Instruments solutions.
- **Sales Engineer** - This one day technical sales class provides the skills to technically align Virtual Instruments products with a customers business needs.
- **Product Specialist** - The VirtualWisdom Product Essentials track provides a technical introduction to VirtualWisdom 4.x products and associated hardware.

Completion of an accreditation track will result in credentials, but not a certification. All accreditations are available through eLearning accessed in Virtual Instruments University.

### Certifications

The certifications validate the skills and knowledge of partners, customers, and personnel in the following areas:

- **VICP VirtualWisdom Administrator** (general product use) certification provides core competency in administering the VirtualWisdom 4.x Platform.
- **VICP Analysis Engineer** (advanced technical) certification is designed to provide core competency in analyzing data collected by the VirtualWisdom 4.x Platform. Coming Fall 2015.

### Accreditation Renewal

- Complete updated training as required

### Certification Renewal

- Retest every 12 months
- Complete updated training as required

### Certification Test Cost

- 200 Training Units

### Training Registration

- Virtual Instruments training schedule, class registration, eLearning access, and certification tracking is accessible through Virtual Instruments University.

### Training Purchases

- Contact your Virtual Instruments Sales Representative for current training purchase options.